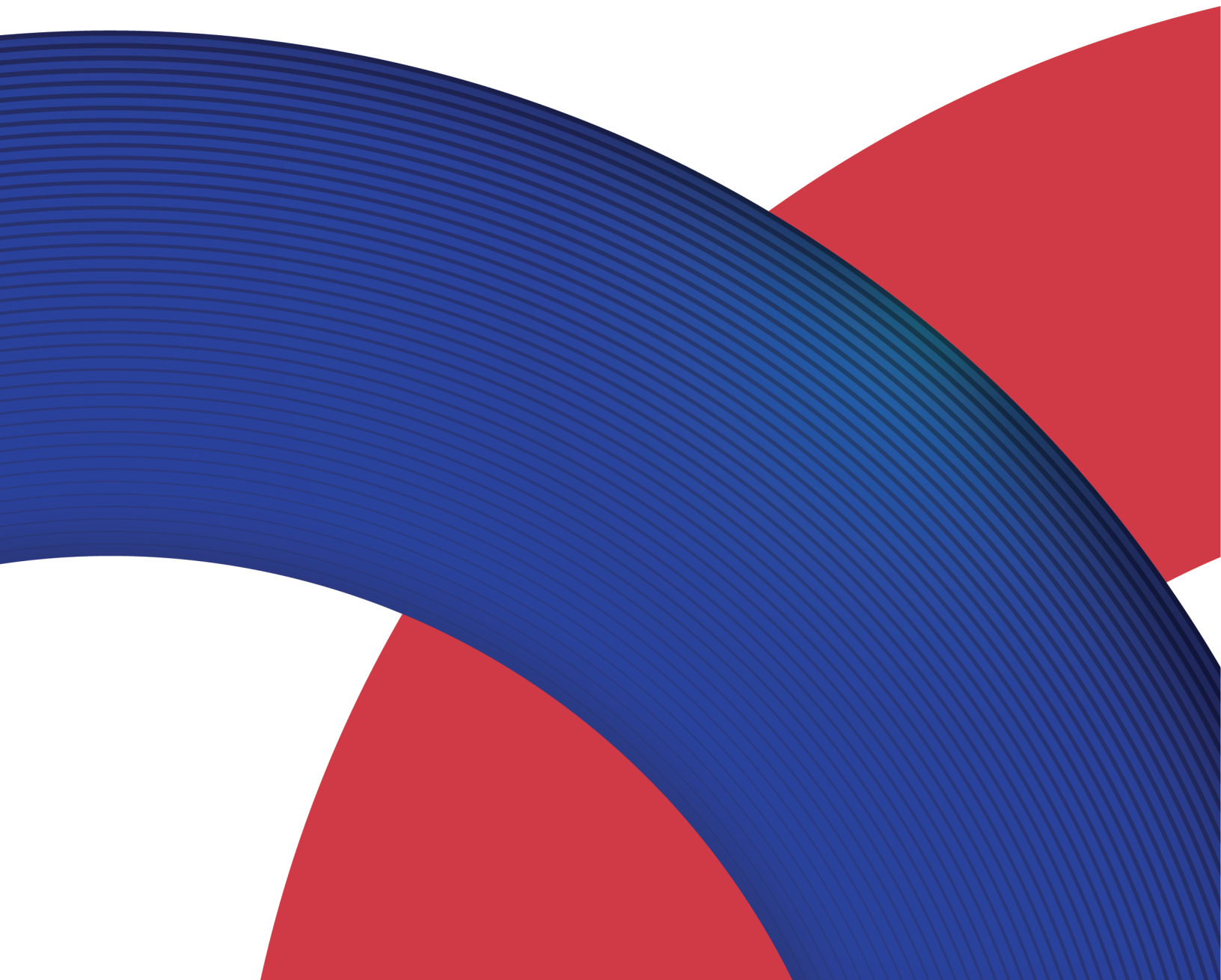




Important Information For
Current Customers



May 8, 2025

Dear Valued Pepco Customer,

We are excited to share some important news with you!

On **June 2, 2025**, Pepco will rebrand to “**Echo Electric**,” complete with a new brand, logo, and enhanced business platforms. This transformation includes the integration to a **new enterprise system and website**, designed to provide you with improved capabilities, enhanced logistics, and expanded services to better support our customers in Northern Ohio and across the Midwest.

We greatly value your partnership and remain committed to delivering an unmatched customer experience. As we move forward with these changes, we want to facilitate a seamless transition for your business.

To assist with any necessary updates to your and our records, we have prepared a **Business Information Packet**, which includes:

- **New W-9 Form**
- **Updated Payment Information** (Bank change details, ACH payment options, etc.)
- **Location List** of Echo Electric locations
- **Fact Sheet** including general information about Echo Electric
- **Email Opt-In Form** – Select which updates your team wants to receive
- **Link to the Online Credit Application**
- **New Billtrust portal**
- **New Website** – www.echoelectric.com

You can also access all documents here: <https://www.echoelectric.com/en-us/static/resources/pepco>

Be sure to share this important information with your entire team, including your accounting department, to ensure a smooth transition! If you have any questions, please don't hesitate to reach out to your Customer Account Specialist, Dawn, at dawn.richardson@pepconet.com.

Thank you for your continued trust and support. We look forward serving you as Echo Electric!

For more updates and news, visit:

<https://www.echoelectric.com/en-us/static/resources/pepco>



Request for Taxpayer Identification Number and Certification

Go to www.irs.gov/FormW9 for instructions and the latest information.

Give form to the
requester. Do not
send to the IRS.

Before you begin. For guidance related to the purpose of Form W-9, see *Purpose of Form*, below.

Print or type See Specific Instructions on page 3.	1 Name of entity/individual. An entry is required. (For a sole proprietor or disregarded entity, enter the owner's name on line 1, and enter the business/disregarded entity's name on line 2.) SPRINGFIELD ELECTRIC SUPPLY COMPANY, LLC		
	2 Business name/disregarded entity name, if different from above ECHO ELECTRIC		
	3a Check the appropriate box for federal tax classification of the entity/individual whose name is entered on line 1. Check only one of the following seven boxes. <input type="checkbox"/> Individual/sole proprietor <input type="checkbox"/> C corporation <input type="checkbox"/> S corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate <input checked="" type="checkbox"/> LLC. Enter the tax classification (C = C corporation, S = S corporation, P = Partnership) C Note: Check the "LLC" box above and, in the entry space, enter the appropriate code (C, S, or P) for the tax classification of the LLC, unless it is a disregarded entity. A disregarded entity should instead check the appropriate box for the tax classification of its owner. <input type="checkbox"/> Other (see instructions)		4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from Foreign Account Tax Compliance Act (FATCA) reporting code (if any) _____ (Applies to accounts maintained outside the United States.)
	3b If on line 3a you checked "Partnership" or "Trust/estate," or checked "LLC" and entered "P" as its tax classification, and you are providing this form to a partnership, trust, or estate in which you have an ownership interest, check this box if you have any foreign partners, owners, or beneficiaries. See instructions <input type="checkbox"/>		
	5 Address (number, street, and apt. or suite no.) See instructions. P.O. BOX 4106		Requester's name and address (optional)
6 City, state, and ZIP code SPRINGFIELD, IL 62708			
7 List account number(s) here (optional)			

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. See also *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number
or
Employer identification number
37-0739309

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and, generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here	Signature of U.S. person Daniel Getts	Date 3/4/2025
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ECHO ELECTRIC PAYMENT INFORMATION

Beginning **June 2, 2025**, all remittances for payments should be sent to Echo Electric at the following address:

Account Name: Springfield Electric Supply Company, LLC dba Echo Electric
Remittances Address: PO BOX 7410658
Chicago, IL 60674-5651
EIN: 37-0739309

We will continue to accept checks by mail, electronic check, and other electronic forms such as ACH or Wire transfer. You may also take advantage of online payments through Billtrust via ACH. For ACH information or to set up Billtrust, please contact your Customer Accounts Specialist for more information.

Please feel free to contact your Customer Accounts Specialist , should you have any additional questions and to confirm the information above. It is best practice to always call to confirm when changing banking details.

We appreciate your continued partnership and look forward to serving you under our new name. This transition strengthens our ability to support your needs with even greater efficiency and expertise.

For additional updates and information, please visit
www.echoelectric.com/en-us/static/resources/echo-electric



Corporate Address:	PO BOX 4106 Springfield, IL 62708
Customer Remittance Address:	PO BOX 7410658 Chicago, IL 60674-5651
Supplier Bill-To Address:	PO Box 945650 Maitland, FL 32794-5650
Established:	1932
Incorporated:	August 2021
State of Incorporation:	Illinois
Incorporation Type:	Limited Liability Corporation
Diversity/DBE Status:	N/A
Size Classification:	Large Business
Employees:	±1300
President:	Chris Scarbrough
V.P. Finance:	Jim Kramer
Federal Tax ID(FEIN/EIN):	37-0739309
Duns:	00-175-6139
CAGE Code:	8W855
US DOT #:	452803
Sonepar USA Federal ID:	23-2971072
Sonepar USA Duns:	04-878-1830
NAICS (Primary):	423610 <i>(Electrical apparatus & equip., wiring supplies, and related equip.merchant wholesalers)</i>
Size Standard:	200
SIC:	5063 <i>(Electrical Apparatus & Equip. Wiring Supplies, & Const. Materials)</i>



Location	Branch ID	Address
Akron	SAKR	1140 E. Waterloo Rd. Akron, OH 44306
Arnold	SARN	540 Jeffco Blvd. Arnold, MO 63010
Bloomington	SBLM	902 Four Seasons Rd. Bloomington, IL 61701
Cape Girardeau	SCAP	2002 N Kingshighway Cape Girardeau, MO 63701
Carbondale	SCAR	215 Industrial Park Rd. Carbondale, IL 62901
Champaign	SCHM	901 North Mattis Champaign, IL 61821
Cincinnati	SCIN	4620 Reading Rd. Cincinnati, OH 45229
Columbus	SCOL	1948 Norton Rd. Suite A, Columbus, OH 43228
Danville	SDAN	104 North Jackson St. Danville, IL 61832
Davenport	SDAV	5550 Carey Ave. Davenport, IA 52807
Dayton	SDAY	5561 Webster St Dayton, OH 45414
Decatur	SDEC	3575 N. Woodford Decatur, IL 62526
East Peoria	SPEO	225 W. Washington St. East Peoria, IL 61611
Eastlake	SEST	33210 Lakeland Blvd. Eastlake, OH 44095
Edwardsville	SEDW	22 Gateway Commerce Ctr Dr W Ste 100 Edwardsville, IL 62025
Elizabethtown	SELI	1240 N Black Branch Rd. Elizabethtown, KY 42701
Elyria	SELY	1190 E. Broad St. Elyria, OH 44035
Evansville	SEVA	1159 E Diamond Ave. Evansville, IN 47711
Fenton	SFTN	1702 Chase Dr. Fenton, MO 63026
Hannibal	SHAN	7180 Veterans Rd. Hannibal, MO 63401
Indianapolis	SINY	4141 East 96th St Suite A. Indianapolis, IN 46240
Lexington	SLEX	996 Contract St. Lexington, KY 40505
Louisville	SLOU	4605 Poplar Level Rd. Louisville, KY 40213
Mattoon	SMAT	1500 Old State Rd. Mattoon, IL 61938
Moline	SMOL	2601 5th Ave. Moline, IL 61265
Mt. Vernon	SMTV	11 Fountain Place South Mt. Vernon, IL 62864
O'Fallon	SOFA	1718 W Terra Ln. O'Fallon, MO 63366
Peru	SPER	2841 May Rd. Peru, IL 61354
Quincy	SQUI	2009 Jennifer Lane Ste.1 Quincy, IL 62301
Rockford	SROK	737 North Madison St. Rockford, IL 61107
Springfield	SSPR	700 N 9th St. Springfield, IL 62702
St Louis	SSTL	1943 S Vandeventer Ave. St. Louis, MO 63110
Terre Haute	STRH	1000 Wabash Ave. Terre Haute, IN 47807
Toledo	STOL	501 Phillips Ave. Toledo, OH 43612
Vincennes	SVIN	1361 N State Rd 67 Vincennes, IN 47591
Warren	SWAR	1230 N. River Rd. NE Warren, OH 44483
Warrensville Heights	SWHO	23209 Miles Rd. Building C. Warrensville Hts, OH 44128
Washington	SWSH	1852 Highway A. Washington, MO 63090
Webster Groves (All Trades)	SWEB	10 Kirkham Industrial Ct. St. Louis, MO 63119



JOB INFORMATION SHEET

Echo Electric Customer Information

Echo Electric Salesperson Name:		Date
Customer Name:		Customer Account #:
Customer Address:		Purchase Order Issued: YES <input type="checkbox"/> NO <input type="checkbox"/>
Customer Contact Name:	Contact Phone:	Contact Email:

JOB INFORMATION

Project Start Date:	Est. Completion Date:	DTS Job? YES NO
General Description of Materials/Services:		Est. Job Value:
Job Tax Exempt? YES <input type="checkbox"/> NO <input type="checkbox"/> Resale #: _____ <small>**Resale/Partial Exemption Certificate must be submitted with Job Information Sheet. If provided at a later date, retroactive sales tax credits may not apply.</small>		
Job Name:		Job Number:
Job Address		
Customer's Jobsite Contact Name:		
Jobsite Contact Phone:		Jobsite Contact Email:

SOLAR JOBS (Construction Loan Leader Information Below is Required for Sales Jobs)

Finance Type:	Cash <input type="checkbox"/>	Financed <input type="checkbox"/>	Leader <input type="checkbox"/>	Power Purchase Agreement <input type="checkbox"/>
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CONSTRUCTION LOAN LENDER

Lender Name:	Lender Phone:
Lender Address:	

PAYMENT/PERFORMANCE BOND (Required: Public, Federal and Tribal Jobs (Private if applicable))

General/Prime/Direct Contractor's Surety	Bond No.:
Surety Name:	
Surety Address:	
Customer or Subcontractor's Surety	Bond No.:
Surety Name:	
Surety Address:	

PROPERTY OWNER or LANDLORD

Name:	Phone:	
Address:		
Contact:	Phone:	Email:

PROJECT OWNER (i.e. End User/Tenant/Solar System Owner)

Name:	Phone:	
Address:		
Contact:	Phone:	Email:

GENERAL/PRIME/DIRECT CONTRACTOR

Name	Phone:	
Address:		
Project Manager:	Phone:	Email:

SUBCONTRACTOR (If Not Customer)

Name:	Phone:	
Address:		
Project Manager:	Phone:	Email:

Incomplete job information may result in delays in timely job setup. Please ensure all details are provided accurately.

I understand that Echo Electric is relying on the truthfulness and accuracy of the above information in providing the materials and services for this project and declare that the foregoing is true and correct.

Completed By: _____	_____	_____	_____
Signature	Date	Print Name	Title

Important Integration Task Checklist

We're excited for this transition! To ensure everything goes smoothly, we've put together this handy checklist to help you stay on track. Completing these tasks will set you up for success and keep things running seamlessly.

- ☐ **Saved New W-9 Form** *(or sent to my accounting team)*
- ☐ **Completed Online Credit Application**
- ☐ **Updated Payment Information** *(or sent to my accounting team)*
- ☐ **Updated Banking Information** *(or sent to my accounting team)*
- ☐ **Bookmarked New Website - www.echoelectric.com**
- ☐ **Filled out Email Opt-In Form for My Team**
- ☐ **Filled out Job Information Form(s)** *(if applicable)*

If you have any questions, please contact your local sales representative or branch. **To minimize the risk of fraud, please give us a call to confirm our new banking information.** You can find all other documents on our website echoelectric.com/en-us/static/resources/echo-electric or by scanning the QR code below.

